

**APEX - TERMS OF SALE**  
**(Net 30 - No Anticipation Allowed)**

**F.O.B. Origin, Freight Collect (FOB-OFC)**

Customer owns the goods in transit  
Customer pays the freight charges  
Customer files the loss or damage claim

**F.O.B. Origin, Freight Prepaid (FOB-OFPP)**

Customer owns the goods in transit  
Apex pays the freight charges  
Customer files the loss or damage claim

**F.O.B. Origin, Freight Prepaid and Charge Back (Prepaid and Add) – (FOB-OFPCB)**

Customer owns the goods in transit  
Apex pays the freight charges  
Customer bears the freight charges  
Customer files the loss or damage claim

**F.O.B. Destination, Freight Collect (FOB-DFC)**

Apex owns the goods in transit  
Customer pays the freight charges  
Apex files the loss or damage claim

**F.O.B. Destination, Freight Prepaid (FOB-DFPP)**

Apex owns the goods in transit  
Apex pays the freight charges  
Apex files the loss or damage claim

**F.O.B. Destination, Freight Collect and Allowed (FOB-DFCA)**

Apex owns the goods in transit  
Customer pays the freight charges  
Apex bears the freight charges  
Apex files the loss or damage claim